

# GOOD JOBS ARE GREAT INVESTMENTS



**SURFING THE SOLAR TREND**  
WITH GRID ALTERNATIVES: A SUCCESSFUL  
NON-PROFIT COMMUNITY-SERVING COMPANY



By their constant and continued commitment to Workforce Connection with photo-voltaic training and hands-on solar installation and field maintenance job experiences over the last nine years, GRID Alternatives has been able to provide the first entry-level career step into the sector for many; and has installed almost 1,000 affordable solar systems that are reducing usage during peak seasons and helping low-income families in our Central San Joaquin Valley save money every day.

## THREE STORIES OF SUNNY FUTURES

### Cristian Tello

Cristian enrolled at Workforce Connection for Solar Installation Training at GRID Alternatives with an EPA scholarship and it has changed his life. After the initial six-week photo-voltaic, safety and solar installation training courses, he also trained in the clean-up and restoration of contaminated sites, earning a HAZWOPER40 training certification. After graduating, realizing that he had a passion for the electrical conversion aspect of solar, Cristian joined GRID Alternatives and is employed full-time as a Solar Corps Construction Fellow earning \$15.00 per hour with advancement prospects in the company – and the industry.

### Christopher White

After a five year career as a roofer and with support from his brother, Christopher decided to change his career and enroll at the Manchester Center Workforce Connection office where he went through the assessment process and was awarded a scholarship to attend a six-week EPA funded Solar Installation Training course at GRID Alternatives. Upon graduation, he was hired at Lifestyle Solar as a full-time Solar Installation Technician earning \$13.00 per hour with pay raise incentives.

### Larry Garcia

“My family and I are very grateful for the opportunity that Workforce Connection gave me to train with GRID Alternatives. Everything from the first week classroom training with Adrian, to the solar install training with Manuel and Daniel, and the resume workshop building with Karina and Eric, was strategically planned in order to ensure that I was certified and ready to obtain employment.”

